- *I. Introduction to Google Ads*
- A. What is Google Ads?
- B. Importance of Google Ads in Online Marketing
- C. Overview of Google Ads Interface
- II. Setting Up Your Google Ads Account
- A. Creating a Google Account
- B. Navigating the Google Ads Dashboard
- C. Understanding Account Structure: Campaigns, Ad Groups, and Ads
- III. Keyword Research and Selection
- A. Importance of Keywords in Google Ads
- B. Tools for Keyword Research
- C. Choosing Relevant Keywords for Your Campaigns
- **IV.** Creating Effective Ads
- A. Crafting Compelling Ad Copy
- B. Utilizing Ad Extensions
- C. Designing Eye-catching Display Ads
- V. Understanding Bidding Strategies

- A. Types of Bidding Strategies
- B. Setting Bid Amounts
- C. Maximizing ROI with Smart Bidding
- VI. Targeting Your Audience
- A. Demographic Targeting
- B. Location Targeting
- C. Device Targeting
- VII. Monitoring and Optimization
- A. Tracking Conversions and Performance Metrics
- B. A/B Testing Ads
- C. Adjusting Campaign Settings for Better Results

VIII. Advanced Features and Strategies

- A. Remarketing and Display Network Targeting
- B. Video Advertising with YouTube Ads
- C. Dynamic Remarketing for E-commerce
- IX. Budgeting and Cost Management
- A. Setting Daily Budgets

- B. Managing Costs with Cost-Per-Click (CPC) and Cost-Per-Thousand-Impressions (CPM)
- C. Tips for Maximizing Budget Efficiency
- X. Google Ads Policies and Compliance
- A. Understanding Google Ads Policies
- B. Ensuring Compliance with Advertising Guidelines
- C. Resolving Ad Disapprovals and Policy Violations
- XI. Case Studies and Best Practices
- A. Real-life Examples of Successful Google Ads Campaigns
- B. Tips and Tricks from Industry Experts
- C. Implementing Best Practices for Optimal Results
- XII. Final Assessment and Certification
- A. Review of Key Concepts
- B. Assessment Test
- C. Certificate of Completion

## XIII. Conclusion

- A. Recap of Key Learnings
- B. Next Steps for Further Learning and Growth

C. Encouragement for Implementation and Practice